CONTRACT



And:

www.wlwt.com

Crossroads Media 66 Canal Center Plaza Suite 555 Alexandria, VA 22314

	Contract / Rev	vision		Alt Order #	
	951282	1		06313549	
Product					
CROSSROADS GPS 30S					
Contract Dates	Estimate #				
09/14/12 - 09/23/12	984				
Advertiser			<u>Ori</u>	ginal Date	/ Revision
Crossroads GPS			0	9/13/12	/ 09/13/12
	Billing Cycle	Billing	Cal	endar	Cash/Trade
	EOM/EOC	Broado	ast		Cash
	Station	Accou	nt E	xecutive	Sales Office
	WLWT	Mica H	ans	en	HRP -Washingt
	Special Hand	ling			
	Demographic				
	Adults 25+				
	IDB#	Advert	iser	Code	Product Code
		12			11
	Agency Ref	•		Advertiser	Ref

Spots/ Length Week Rate Type Spots Amount *Line Ch Start Date End Date Description Start/End Time Days :30 NM \$3,400.00 11-1135p WLWT09/14/12 09/21/12 11-1135p M-Su Class of Time - Pre-emptible with notice Spots/Week End Date <u>Weekdays</u> Rate Start Date \$1,700.00 Week: 09/10/12 09/16/12 ----1--\$1,700.00 Week: 09/17/12 09/23/12 NM \$1,700.00 2 530-6p :30 WLWT09/14/12 09/21/12 530-6p M-F news Class of Time - Immediately Pre-emptible without notice Spots/Week End Date Weekdays Rate Start Date \$850.00 Week: 09/10/12 09/16/12 ----1--1 \$850.00 Week: 09/17/12 09/23/12 ----1--:30 NM 2 \$2,400.00 WLWT 09/14/12 09/21/12 6-630p M-F news 6-630p Class of Time - Pre-emptible with notice End Date **Weekdays** Spots/Week Start Date Rate \$1,200.00 Week: 09/10/12 09/16/12 1 ----1--1 \$1,200.00 Week: 09/17/12 09/23/12 NM \$1,600.00 2 6-7a :30 4 WLWT 09/14/12 09/21/12 6-7a news Class of Time - Pre-emptible with notice End Date **Weekdays** Spots/Week Rate Start Date \$800.00 Week: 09/10/12 09/16/12 ----1--1 \$800.00 09/23/12 ____1__ 1 Week: 09/17/12 NM 2 \$3,000.00 7-9a .30 09/21/12 **NBC Today Show** WLWT 09/14/12 Class of Time - Pre-emptible with notice Spots/Week Start Date End Date <u>Weekdays</u> Rate Week: 09/10/12 1 \$1,500.00 09/16/12 Week: 09/17/12 09/23/12 ---1--\$1,500.00 :30 NM \$1,700.00 11-1135p M-Su 11-1135p WLWT 09/17/12 09/17/12 Class of Time - Pre-emptible with notice Start Date Spots/Week End Date Weekdays Rate \$1,700.00 Week: 09/17/12 09/23/12 :30 NM \$850.00 09/17/12 530-6p M-F news 530-6p WLWT09/17/12 Class of Time - Immediately Pre-emptible without notice

(* Line Transactions: N = New, E = Edited, D = Deleted)

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Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.

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Alt Order # Contract / Revision 951282 06313549

Product Estimate # Contract Dates CROSSROADS GPS 30 984 09/14/12 - 09/23/12

Original Date / Revision <u>Advertiser</u> 09/13/12 / 09/13/12 Crossroads GPS

		Spots/			
*Line Ch Start Date End Date Description	Start/End Time Day	ys Length Week F	Rate Type Sp	ots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/17/12 09/23/12 1 1	\$850.00	:30	NM	1	\$1,200.00
N 8 WLWT09/17/12 09/17/12 6-630p M-F news	6-630p	.50	'''''	•	Ψ1,200.00
Class of Time - Pre-emptible with notice Start Date End Date <u>Weekdays</u> <u>Spots/Week</u>	<u>Rate</u>		į		
Week: 09/17/12 09/23/12 1 1	\$1,200.00				****
N 9 WLWT 09/17/12 09/17/12 6-7a news	6-7a	:30	NM	1	\$800.00
Class of Time - Pre-emptible with notice Start Date End Date Weekdays <u>Spots/Week</u>	Rate				
Week: 09/17/12	\$800.00				
N 10 WLWT09/17/12 09/17/12 NBC Today Show	7-9a	:30	NM	1	\$1,500.00
Class of Time - Pre-emptible with notice	D - (-				
Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/12 1 1	<u>Rate</u> \$1,500.00				
N 11 WLWT09/15/12 09/22/12 11-1135p M-Su	11-1135p	:30	NM	2	\$3,400.00
Class of Time - Pre-emptible with notice	,,,,,,,,,				
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/10/12 09/16/121- 1 Week: 09/17/12 09/23/121- 1	\$1,700.00 \$1,700.00				
N 12 WLWT09/15/12 09/22/12 Sa/Su 6p news	Sa/Su 6p News	:30	NM	2	\$800.00
Class of Time - Immediately Pre-emptible without notice					
Start Date	Rate				
Week: 09/10/12 09/16/121- 1 Week: 09/17/12 09/23/121- 1	\$400.00 \$400.00		i		
N 13 WLWT 09/16/12 09/23/12 NBC MEET THE PRESS	NBC MEET THE P	:30	NM	2	\$4,000.00
Class of Time - Pre-emptible with notice			:		
Start Date	<u>Rate</u>		1		
Week: 09/10/12 09/16/121 1 Week: 09/17/12 09/23/121 1	\$2,000.00 \$2,000.00				
N 14 WLWT09/16/12 09/23/12 Late News after NFL	Late News	:30	NM	2	\$2,800.00
Class of Time - Immediately Pre-emptible without notice					
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/10/12 09/16/121 1 Week: 09/17/12 09/23/121 1	\$1,400.00 \$1,400.00				
N 15 WLWT 09/16/12 09/23/12 Sa/Su 6p news	Sa/Su 6p News	:30	NM	2	\$800.00
Class of Time - Immediately Pre-emptible without notice					
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/10/12 09/16/121 1 Week: 09/17/12 09/23/121 1	\$400.00 \$400.00				
N 16 WLWT09/16/12 09/23/12 NBC Sunday Today	Su8-9a	:30	NM	2	\$4,000.00
Class of Time - Pre-emptible with notice					
Start Date	Rate		Ì		
Week: 09/10/12 09/16/121 1 Week: 09/17/12 09/23/121 1	\$2,000.00 \$2,000.00		j		
N 17 WLWT 09/20/12 09/20/12 11-1135p M-Su	11-1135p	:30	NM	1	\$1,700.00
Class of Time - Pre-emptible with notice	., ,,,,,,,				• •
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/17/12 09/23/121 1	\$1,700.00				

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 Contract / Revision
 Alt Order #

 951282 /
 06313549

 Contract Dates
 Product
 Estimate #

 09/14/12 - 09/23/12
 CROSSROADS GPS 30/984

 Advertiser
 Original Date / Revision

 Crossroads GPS
 09/13/12 / 09/13/12

		Spots/			
*Line Ch Start Date End Date Description	Start/End Time	Days Length Week	Rate Type	Spots	Amount
Start Date End Date Weekdays Spots/Week	Rate				
N 18 WLWT09/20/12 09/20/12 530-6p M-F news	530-6p	:30	NM	1	\$850.00
Class of Time - Immediately Pre-emptible without notice					
Start Date					
Week: 09/17/12 09/23/121 1	\$850.00				*4 ***
N 19 WLWT09/20/12 09/20/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Pre-emptible with notice	D-4-				
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/121 1	<u>Rate</u> \$1,200.00				
	6-7a	:30	NM	1	\$800.00
N 20 WLWT09/20/12 09/20/12 6-7a news	0-1 a	.50	TAIVI		φοσο.σσ
Class of Time - Pre-emptible with notice Start Date <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u>	<u>Rate</u>				
Week: 09/17/12 09/23/121 1	\$800.00				
N 21 WLWT 09/20/12 09/20/12 NBC Today Show	7-9a	:30	NM	1	\$1,500.00
Class of Time - Pre-emptible with notice					
Start Date End Date Weekdays Spots/Week					
Week: 09/17/12 09/23/121 1	\$1,500.00				
N 22 WLWT09/18/12 09/18/12 11-1135p M-Su	11-1135p	:30	MM	1	\$1,700.00
Class of Time - Pre-emptible with notice					
Start Date End Date Weekdays Spots/Week					
Week: 09/17/12 09/23/12 -1 1	\$1,700.00				# 050.00
N 23 WLWT09/18/12 09/18/12 530-6p M-F news	530-6p	:30	NM	1	\$850.00
Class of Time - Immediately Pre-emptible without notice	Dete				
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -1 1	<u>Rate</u> \$850.00				
N 24 WLWT09/18/12 09/18/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Pre-emptible with notice	0-030р	.00			* -,
Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/17/12 09/23/12 -1 1	\$1,200.00				
N 25 WLWT09/18/12 09/18/12 6-7a news	6-7a	:30	NM	1	\$800.00
Class of Time - Pre-emptible with notice					
Start Date End Date Weekdays Spots/Week					
Week: 09/17/12 09/23/12 -1 1	\$800.00				
N 26 WLWT09/18/12 09/18/12 NBC Today Show	7 - 9a	:30	NM	1	\$1,500.00
Class of Time - Pre-emptible with notice	. .				
<u>Start Date</u> <u>End Date</u> <u>Weekdays</u> <u>Spots/Week</u> Week: 09/17/12 09/23/12 -1 1	<u>Rate</u> \$1,500.00				
		:30	NM	1	\$1,700.00
N 27 WLWT09/19/12 09/19/12 11-1135p M-Su	11-1135p	:30	INIVI		ψ1,700.00
Class of Time - Pre-emptible with notice Start Date End Date Weekdays Spots/Week	Rate				
Week: 09/17/12 09/23/121 1	\$1,700.00				
N 28 WLWT09/19/12 09/19/12 530-6p M-F news	530-6p	:30	NM	1	\$850.00
Class of Time - Immediately Pre-emptible without notice	000 op	.00		·	
Start Date End Date Weekdays Spots/Week	<u>Rate</u>				
Week: 09/17/12 09/23/121 1	\$850.00				
N 29 WLWT 09/19/12 09/19/12 6-630p M-F news	6-630p	:30	NM	1	\$1,200.00
Class of Time - Pre-emptible with notice					
Start Data End Data Mackdays Spats Meek	Rate				

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Rate

Spots/Week

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	Contract / Revision 951282 /	Alt Order # 06313549
Contract Dates 09/14/12 - 09/23/12	Product CROSSROADS GPS	Estimate # 30 984
Advertiser Crossroads GPS	1-	riginal Date / Revision 09/13/12 / 09/13/12

*Line Ch Start Date End Date Description	Start/End Time	Days	Spots/ Length Week	Rate	Type S	Spots	Amount
Start DateEnd DateWeekdaysSpots/WeekWeek:09/17/1209/23/1211	<u>Rate</u> \$1,200.00						
N 30 WLWT09/19/12 09/19/12 6-7a news	6-7a		:30		MM	1	\$800.00
Class of Time - Pre-emptible with notice Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/121 1	<u>Rate</u> \$800.00						
N 31 WLWT09/19/12 09/19/12 NBC Today Show	7-9a		:30		MM	1	\$1,500.00
Class of Time - Pre-emptible with notice Start Date End Date Weekdays Spots/Week Week: 09/17/12 09/23/121 1	<u>Rate</u> \$1,500.00			-			
		****	Total	S		42	\$52,100.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 -09/23/12	42	\$52,100.00	\$44,285.00
Totals	42	\$52,100.00	\$44,285.00

	_ ,	
Signature:	Date:	

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C LINE TRANSACTIONS: N = New, C - COILEQ, D - Deteted)

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AGREEMENT FORM FOR NON-CANDIDATE/ISSUE ADVERTISEMENTS

Station and	Location;			Dăt	e:
, Stephanie N	Maroney It station time conce	rning the follo	wing issue:	· · · · · · · · · · · · · · · · · · ·	<u>- 4, 15 - , 15 </u>
4.1	<u> </u>				
Crossroads G	PS (Grassroots F	Policy Strate	gies)		
Broadcast Length	Time of Day, Rotation or Package	Days	Class	Times per Week	Number of Weeks
			and the second and th		
		·			-
Total Char	ges:				
This broadcast	time will be used by	: Crossroa	ids GPS		
Does the programming (in whole or in part) communicate "a message relating to any political matter of national importance?"					
	Yes		***	× No	v

importance," list the name of the	nicates a message relating to any e legally qualified candidate(s) th ate(s) of the election(s) (if applica	e programming refers to, the
For programming that "commun importance," attach Agreed Upo	icates a message relating to any p n Schedule (Page 3)	political matter of national
I represent that the payment for	the above described broadcast tir	ne has been furnished by:
Crossroads GPS, 1404 N Margee Clancey-Treasur	lew York Ave. NW, Washing er Steven Law- Board Chai	ton DC 20005 man (703)989-6167
and you are authorized to annou furnishing the payment, if other	nce the time as paid for by such p than an individual person, is:	person or entity. The entity
a corporation; a comm	nittee; 🗵 an association; 🗆 o	or other unincorporated group.
The names, offices, and address agents of the entity are named b	es of the chief executive officers, elow (may be attached separately	directors, and/or authorized):
THIS STATION DOES NOT DI OF RACE OR ETHNICITY IN T		ISCRIMINATION ON THE BASIS
I agree to indemnify and hold harm reasonable attorney's fees, that may advertisement(s). For the above-s transcript, or tape, which will be before the time of the scheduled	y ensue from the broadcast of the tated broadcast(s), I also agree delivered to the station at least	above-requested to prepare a script,
	GNED BY ISSUE ADVI	ERTISER
9/12/12 Str	WIM _	703-299-1760
	Signature U	Contact Phone Number
TO BE SIGN	IED BY STATION REF	RESENTATIVE
☐ Accepted	Accepted in Part	☐ Rejected
Signature	Printed Name	Title